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Advanced Billing & Computing Solutions

The ABC'S of Successful Medical Practice Management

CASE STUDY: Mobile Care Group



Mobile Care Group brings compassionate, expert, on-location healthcare services to people living in residential homes, extended care and rehabilitation facilities, and assisted & independent - living communities. Our range of services feature a variety of healthcare options, including: audiology, behavioral health, dentistry, optometry, podiatry/diabetic shoes, and lower extremity wound care. When home healthcare visits are not feasible, our Mobile Care EMS & Transport Service units ensure safe, comfortable, convenient wheelchair or emergent ambulance transportation.

"We had no idea how much money we were leaving on the table! The savings opportunities ABC'S identified by simply reconfiguring our information systems network and renegotiating our connectivity contracts was amazing."

Joe Wallace, President of Mobile Care Group

ELECTRONIC HEALTH RECORD (EHR) SYSTEMS

With upcoming government deadlines for EHR systems, time is of the essence to get your system in place and start reporting meaningful use data. Don't let your reimbursements get reduced due to no EHR!

MEDICAL BILLING

ICD-10 deadlines have been set for October 1, 2015 - how ready is your staff? How efficient are you with managing your A/R? In need of an audit to make sure you are HIPAA compliant? ABC'S can help with all these tasks and more!

PRACTICE GROWTH

Become an independent physician for Mobile Care Group today! Otherwise utilize our solid mobile medical industry knowledge and experience to organically grow your medical practice.

Cost Savings Uncovered/Created

Cost Savings	Frequency	Description of Cost Savings
\$40,000	One-time	Awarded Ohio BWC Safety Grant
\$20,000	One-time	EHR Acquisition (setup/implementation costs)
\$10,000	Ongoing	Purchase of used equipment (vehicles, medical devices, Lifepaks, Toughbooks, computers)
\$8,000	Annually	Consolidated Verizon Wireless plans
\$7,000	Annually	Switched payroll from Paychex to Data Service Center
\$6,000	One-time	Backup Generator for 24x7 operations
\$5,000	One-time	Purchase of 35 iPad 4's for EHR
\$2,000	Annually	Consolidated Business services (internet, phone, TV)
\$98,000		TOTAL SAVINGS (over 3 year period)

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STAFF TRAINING

From software to billing, we can provide staff training in any area to make your operations more efficient. Time is money, so get your staff up to speed and create more productivity in your office!

EQUIPMENT BUYING/ SELLING

Utilize our network of equipment sourcing to buy or sell any type of medical equipment. We can save you time and money selling your equipment, or purchasing at a fraction of the price!

TECHNICAL SUPPORT

We can provide any level of technical support for your IT operations. Software, hardware, desktops, servers, printers, no job is too big or small!

"When ABC'S joined forces with MCG, our philosophy on doing more with less became a prominent force that guided and solidified our long term relationship. Approaching each project and purchase from a cost conscience perspective allowed ABC'S to do what was best for MCG all while saving thousands of dollars - a win-win for everyone involved."

Joshua Weinstein, Chief Operations Officer of Advanced Billing & Computing Solutions

Upcoming Challenges Facing Physicians



Meaningful Use penalties begin in 2015!!!

ICD-10 CM/PCS Codes

The current deadline for coding using ICD-10 is October 31, 2015! Are you and your staff ready to being coding with these new classifications codes?

Meaningful Use Penalties

If your practice doesn't have an EHR implemented and reporting meaningful use data in 2015, your practice will be subject to Medicare reimbursement penalties! Avoid these penalties by allowing ABC'S to get you up and running on an EHR and streamlining your practice for better efficiency and reporting.

Reasons for Using ABC'S

- **FREE 2 hour confidential, no-obligation analysis or support consult.** We are so confident in our services, we are willing to prove it to you!
- We differentiate ourselves with satisfaction guaranteed service.
- We are not in business to sell you something.
- We have a vested interest in your success.
- We desire long-term strategic partnerships with our clients.

Our Values: We are sincere, honest and we treat everyone fairly.

Our Purpose: To provide our clients with superior information technology services so they can reduce costs.

Our Goal: To create strategic long-term partnerships and be recognized as the industry experts.

Visit our website at <http://ABCS.MobileCareGroup.com>